

PROXY AND VOTING INSTRUCTION FORMS

Banco Popular S.A. hereby makes available to its shareholders two proxy and voting instruction forms to be used for facilitating the proper representation of shareholders at the General Shareholders' Meeting, as the case may be:

- · Proxy form for individuals
- · Proxy form for entities

Although these are recommended forms, shareholders may draw up their own proxy documents, which shall be valid as long as they comply with the relevant legal requirements. Proxies are not required to be submitted before a notary and must be completed in clear block letters.

The proxy must be registered to exercise the power of representation granted in the proxy form as specified in the Notice of Meeting.

Shareholders may use the voting instruction form available on the Bank's website to provide their proxy or representative with their direction of vote on the agenda items subject to be voted. However, please note that this document is not required to prove proxy status with the company and must not be submitted to the Bank.

PROXY FORM FOR INDIVIDUALS

SPECIAL PROXY

| I, |
|--|
| confer special of representation in favor of, holder of Colombian ID Card No. /Foreign ID Card No. /Passport No, for representing me at the Banco Popular General Shareholders' Meeting to be held on March 24, 2023. The proxy will be entitled to exercise all the powers vested in my capacity as shareholder of the Bank and represent me in the event that the meeting for which this proxy is granted is adjourned or the required quorum is not present |
| Meeting to be held on March 24, 2023. The proxy will be entitled to exercise all the powers vested in my capacity as shareholder of the Bank and represent me in the event that the meeting for which this proxy is granted is adjourned or the required quorum is not present |
| Meeting to be held on March 24, 2023. The proxy will be entitled to exercise all the powers vested in my capacity as shareholder of the Bank and represent me in the event that the meeting for which this proxy is granted is adjourned or the required quorum is not present |
| vested in my capacity as shareholder of the Bank and represent me in the event that the meeting for which this proxy is granted is adjourned or the required quorum is not present |
| meeting for which this proxy is granted is adjourned or the required quorum is not present |
| |
| for deliberation. |
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| |
| Sincorphy |
| Sincerely, |
| |
| |
| |
| Shareholder Name |
| ID No. |
| ID INC. |
| |
| l accept: |
| r acceρt. |
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| |
| |
| |
| Proxy Name |

ID No.

PROXY FORM FOR ENTITIES

SPECIAL PROXY

| l, | _, holder of Colombian ID Card No./Foreign ID |
|---|---|
| Card No./Passport No | _, holder of Colombian ID Card No./Foreign ID _ issued in, acting in my capacity as |
| Legal Representative of the company | hereby confer special power of representation to |
| Corporate Tax ID No, | nereby confer special power of representation to _, holder of Colombian ID Card No./ Foreign ID |
| Card No./Passport No iss at the Banco Popular General Sharehold proxy will be entitled to exercise all the po | ued in for representing the entity ers' Meeting to be held on March 24, 2023. The owers vested in my capacity as shareholder of the at the meeting for which this proxy is granted is |
| Sincerely, | |
| | |
| Entity Name | |
| Shareholder Name | |
| Legal Representative | |
| ID No. | |
| I accept: | |
| Representative Name/Proxy Name | |
| ID No. | |

PLEASE REMEMBER: It is necessary to submit a copy of the certificate of incorporation and legal representation of the company issued by the Chamber of Commerce, the certificate issued by the Superintendence of Finance or any other valid document certifying the capacity of the Legal Representative, as the case may be.

Bogotá D.C., (date)

Dear (proxy name), City

Dear proxy,

The undersigned shareholder hereby instructs the direction of vote to be casted at the Banco Popular General Shareholders' Meeting to be held on March 24, 2023.

| Agenda Item | Vote in favor | Vote against | Blank votes | Abstentions |
|---|---------------|-----------------|----------------|-------------|
| Quorum verification | | | | |
| Reading and approval of the Agenda | | | | |
| Designation of the commission for review and approval of the meeting minutes | | | | |
| Management and sustainability report of the Board of Directors and the Chief Executive Officer of the Bank | | | | |
| Separate general purpose financial statements, notes and other annexes for the fiscal year 2022 | | | | |
| Statutory auditor's report | | | | |
| Consideration of the proposal to approve separate general purpose financial statements, notes and other annexes for the fiscal year 2022 | | | | |
| Profit Sharing Plan | | | | |
| Consolidated financial statements, notes and other annexes of the bank and its subsidiaries for the fiscal year 2022 | | | | |
| Statutory auditor's report | | | | |
| Consideration of the proposal to approve consolidated general purpose financial statements, notes and other annexes of the bank and its subsidiaries for the fiscal year 2022 | | | | |
| Financial consumer ombudsman's report for the fiscal year 2022 | | | | |
| Corporate governance report for the fiscal year 2022 | | | | |
| Board of Directors election and fee allocation | | | | |

| Statutory auditor election and fee allocation | | |
|--|--|--|
| Financial consumer ombudsman election and fee allocation | | |
| Miscellaneous proposals | | |

Should there be any changes to the agenda or items other than those on the agenda, I hereby instruct you to vote to the best of your knowledge and belief in the best interests of the Company and myself as a shareholder.

| Sincerely, |
|------------------|
| |
| Shareholder Name |
| ID No. |