

PROXY AND VOTING INSTRUCTION FORMS

Banco Popular S.A. hereby makes available to its shareholders two proxy and voting instruction forms to be used for facilitating the proper representation of shareholders at the General Shareholders' Meeting, as the case may be:

- Proxy form for individuals
- Proxy form for entities

Although these are recommended forms, shareholders may draw up their own proxy documents, which shall be valid as long as they comply with the relevant legal requirements. Proxies are not required to be submitted before a notary and must be completed in clear block letters.

The proxy must be registered to exercise the power of representation granted in the proxy form as specified in the Notice of Meeting.

Shareholders may use the voting instruction form available on the Bank's website to provide their proxy or representative with their direction of vote on the agenda items subject to be voted. However, please note that this document is not required to prove proxy status with the company and must not be submitted to the Bank.

PROXY FORM FOR INDIVIDUALS

SPECIAL PROXY

I, _____, holder of Colombian ID Card No./Foreign ID Card No./Passport No. _____ issued in _____, hereby confer special of representation in favor of _____, holder of Colombian ID Card No. /Foreign ID Card No./Passport No. _____ issued in _____, for representing me at the Banco Popular General Shareholders' Meeting to be held on March 18, 2022. The proxy will be entitled to exercise all the powers vested in my capacity as shareholder of the Bank and represent me in the event that the meeting for which this proxy is granted is adjourned or the required quorum is not present for deliberation.

Sincerely,

Shareholder Name

ID No.

I accept:

Proxy Name

ID No.

PROXY FORM FOR ENTITIES

SPECIAL PROXY

I, _____, holder of Colombian ID Card No./Foreign ID Card No./Passport No. _____ issued in _____, acting in my capacity as Legal Representative of the company _____, holder of Corporate Tax ID No. _____, hereby confer special power of representation to _____, holder of Colombian ID Card No./ Foreign ID Card No./Passport No. _____ issued in _____ for representing the entity at the Banco Popular General Shareholders' Meeting to be held on March 18, 2022. The proxy will be entitled to exercise all the powers vested in my capacity as shareholder of the Bank and represent me in the event that the meeting for which this proxy is granted is adjourned or the required quorum is not present for deliberation.

Sincerely,

Entity Name

Shareholder Name

Legal Representative

ID No.

I accept:

Representative Name/Proxy Name

ID No.

PLEASE REMEMBER: It is necessary to submit a copy of the certificate of incorporation and legal representation of the company issued by the Chamber of Commerce, the certificate issued by the Superintendence of Finance or any other valid document certifying the capacity of the Legal Representative, as the case may be.

VOTING INSTRUCTION FORM

Bogotá D.C., (date)

Dear (proxy name),
City

Dear proxy,

The undersigned shareholder hereby instructs the direction of vote to be casted at the Banco Popular General Shareholders' Meeting to be held on March 18, 2022.

Agenda Item	Vote in favor	Vote against	Blank votes	Abstentions
Quorum verification				
Reading and approval of the Agenda				
Designation of the commission for review and approval of the meeting minutes				
Joint report of the Board of Directors and the President of the bank				
Separate general purpose financial statements, notes and other annexes for the fiscal year 2021				
Statutory auditor's report				
Consideration of the proposal to approve separate general purpose financial statements, notes and other annexes for the fiscal year 2021				
Profit Distribution				
Consolidated financial statements, notes and other annexes of the bank and its subsidiaries for the fiscal year 2021				
Statutory auditor's report				
Consideration of the proposal to approve consolidated general purpose financial statements, notes and other annexes of the bank and its subsidiaries for the fiscal year 2021				
Financial consumer ombudsman's report for the fiscal year 2021				
Corporate governance report for the fiscal year 2021				
Board of Directors election and compensation				

Statutory auditor election and compensation				
Other miscellaneous proposals				

Should there be any changes to the agenda or items other than those on the agenda, I hereby instruct you to vote to the best of your knowledge and belief in the best interests of the Company and myself as a shareholder.

Sincerely,

Shareholder Name

ID No.